

## Cost Sheets

Please type directly into the tables provided. Boxes will expand to accommodate your response.

<i>Description:</i>	<i>Most Current % off MSRP</i>
<b>Tables</b>	
<b>Conference, Training &amp; Public Work Area</b>	
Laminate Conference Tables:	Eames Tables*
	Q Tables
Wood Veneer Conference Tables	Geiger
Adjustable Height Work Surfaces	Everywhere Tables
Folding Tables	CLT Tables*
Computer Training Tables	Q Tables
CRT Data Station Tables	
Discount for all other categories not listed above	

*\*On existing State of Kansas contract #30880AB*

### Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

**Additional discounts may be offered for single orders greater than \$400,000 list value based on project specific conditions and product mix.**

### Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

**\$35 / hour**

### Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

**\$30 / hour**

**Shipping/Delivery Costs:**

If there are additional costs not already listed in the discount price, please detail them here.

**Freight included.**

**Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.**

Description	Days AR O
In Stock Items	10-20 business days plus transit
Non-Stock Items	

**Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.**



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<b>Seating</b>		<b>Most Current % off MSRP</b>
<b>NOTE: A waiver <u>MUST</u> be obtained from KCI before ordering from this category</b>		
Ergonomic Seating	Aeron* Mirra* Celle*	51.75
Task Seating	Setu* Ergon Equa	51.75 52.75 52.75
Multi-Shift Seating	Aeron* Mirra* Celle*	51.75
High Performance Seating	Embody*	48.75
Big & Tall Seating		
Big & Tall Multi-Shift Seating		
Executive Seating		
Side Chairs	Aside Geiger	51.75 45.75
Reception/Lounge Seating	Celeste* Swoop*	48.75 46.75
Stack Chairs	Caper*	52.75
High Density Stack Chairs	Limerick	51.75
Articulating High Density Stack Chairs		
Steel Folding Chairs		
Double Shell Chair		
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Desks & Systems Furniture		Most Current % off MSRP
Wood Veneer Office Furniture	Geiger	45.75
Laminate Office Furniture		
Steel Office Furniture	5000 Series*	53.75
Open Office Systems Furniture		
Desking Systems	Avive*	52.75
Communications Center Workstations		
Executive Office Systems	Geiger	45.75
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Laboratory Furniture		Most Current % off MSRP
Seating/Stools		
Aeron*		51.75
Equa*		52.75
Science Tables		
Microscope Table/Work surfaces		
Laboratory Islands		
Stainless Steel Utility Carts		
Steel Storage Carts		
Wire Shelving		
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Library and Multi-Media Display and Storage		Most Current % off MSRP
Drop Trucks		
Reading Tables	Everywhere Tables	66.75
Carrels		
Reference Stands and Kiosks		
Library Seating	Caper*	52.75
Single Face Shelving		
Double Face Shelving		
Custom Shelving		
Display Stands		
Book Trucks		
Discount for items not listed above		

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